ecogrounds

Brand Presentation June 2022

ecogrounds mission:

leading coffee to a more sustainable future

brand pillars



passionate

about exceptional coffee and expert roasting about sustainable agriculture and fair wages about the pleasure of a perfect cup about making a positive impact everywhere

We're most passionate about coffee.

connected

to soil... to farmers... to coffee lovers to the communities where coffee grows and coffee brews

We depend on each other and inspire each other to do a little better everyday.

transparent

always sourcing certified coffee always including healthier ingredients and renewable materials always making our business cleaner, greener, and fairer always reporting our progress

Open and clear, we welcome your questions



We support our farming partners at origin

sustainability at the source

We support direct trade partnerships and fund community development projects. Our green coffee buyer travels to coffee growing communities several times each year to verify that the conditions on our partners' coffee farms are beneficial to the environment and community at large. A significant consideration is the economic sustainability of our farming partners. The prices we pay reflect premium quality and positive impact.

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helping farmers and families around the world









COCAFCAL

(Cooperativa Cafetalera Capucas Limitada)

Universidad Virtual Capucas

Paying Fair Trade premiums helps make projects like Universidad Virtual Capucas possible. Students from 15 communities participate in distance learning programs. Degrees are offered in finance, agronomy, coffee management, and pedagogy.

COCAFCAL cooperative in Honduras is one of our Fair Trade Certified partners that re-invests their Fair Trade premiums into education and healthy living conditions for their communities.



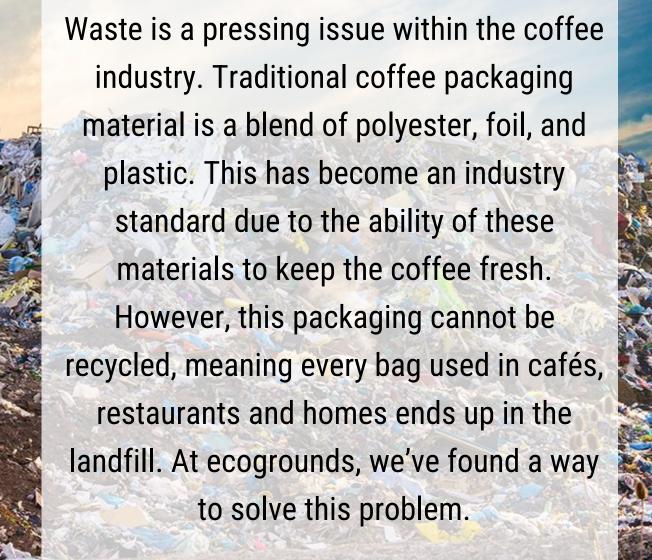






The first fully recyclable coffee bag

opportunity for change



the first 100% recyclable coffee bag – how the program works

Rewley's

SHOP CATEGORIES

Powders Sauces Syrups COFFEE-ESPRESSC GROUND

COFFEE-ESPRESSO WHOLE BEAN

COFFEE-GROUND

ONDIMENTS

CUPS, LIDS AND SLEEVES

FILTERS AND CLEAN

MARKETING ITEMS

MISC PAPER SUPPLIES

COFFEE-WHOLE BEA

Fill the box your coffee was shipped in with your empty ecogrounds frac packs and/or whole bean coffee bags.



Log in to the Bewley's North America online ordering website.

PLACE ORDER VIEW HISTORY

Our

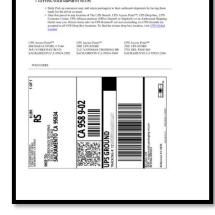
JAVA CITY CO COFFEE OFOUNDS

ands

GRUMPY

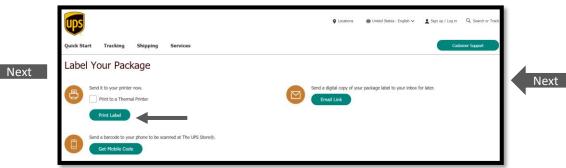
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TA

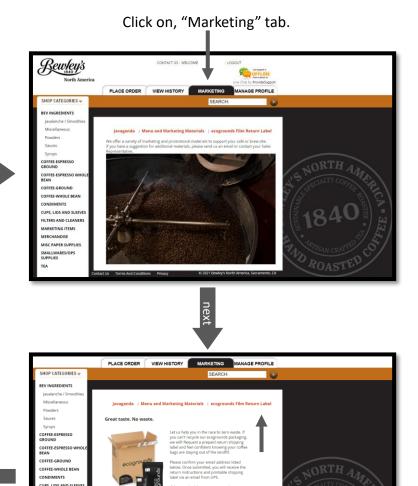


ic Return Label: View/Print Labe

Adhere the label to the package and send with your regular UPS delivery or drop off at any UPS drop-site.



Retrieve and print your "free of charge" shipping label from UPS.com.



next

TERS AND CLEA

RCHANDISE SC PAPER SUPPLIE

1840

ecogrounds

Click on "ecogrounds Film Return Label". Verify your email and location address and "Request Label" to be re-directed to UPS.com.

1830 Customer Servi 1300 Del Paso Road 1840

what happens next

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ecogrounds receives the package.



We send it along with other Polyethylene recyclable material to NexTrex in Fernely, NV.



The shipment arrives at NexTrex Recycling and is converted into Trex boards.

product recycling

- Pioneering 100% recyclable coffee package with barrier properties using <u>only</u> Polyethylene film.
- Packaging is recycled into Trex's earth friendly outdoor composite products.

Nex rex









Trex boards are used for decking, outdoor furniture and other useful, long-life purposes.

eco-friendly packaging at cafés





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Sustainable cups and lids

- Hot cups and lids are commercially <u>compostable</u> and made from fully renewable resources
- Cold cups and lids are made from <u>recyclable</u> materials



<u>Communications to reinforce sustainability message</u>

"responsibly brewing ecogrounds" poster examples

ecogrounds





Counter card at point of purchase

Table tents with scannable information on ecogrounds coffee and the growers

ecogrounds 0

EVER WONDER WHERE COMES FROMP

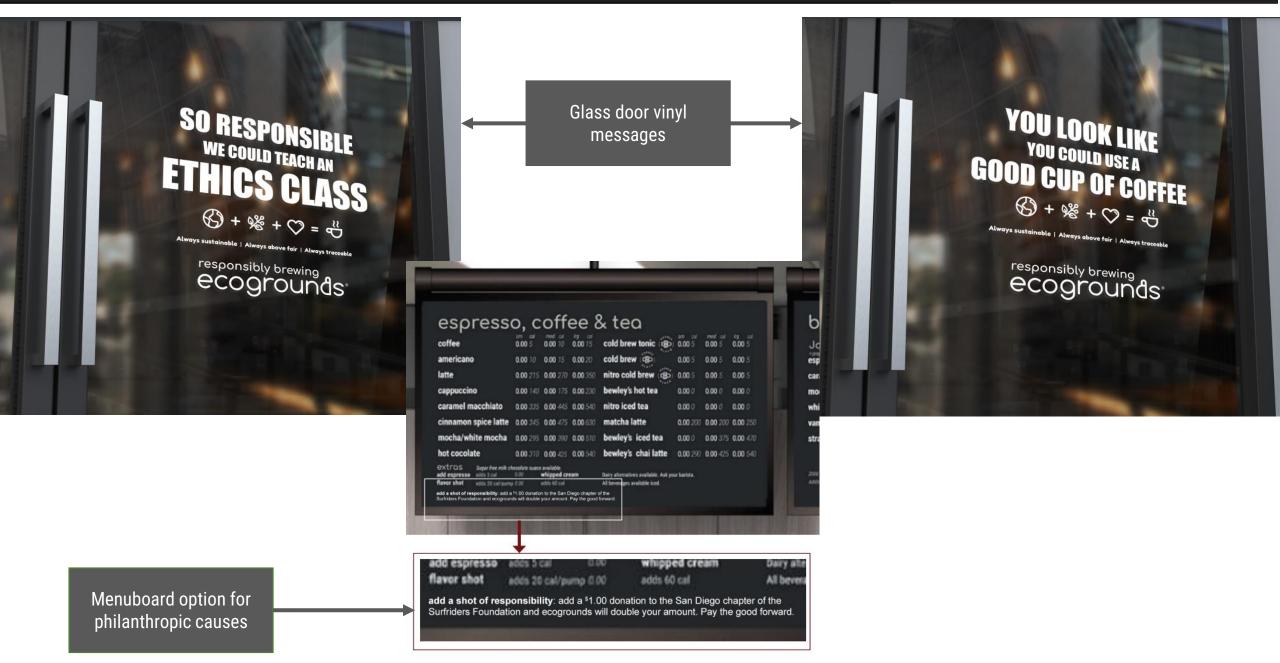
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MEET THE GROWERS



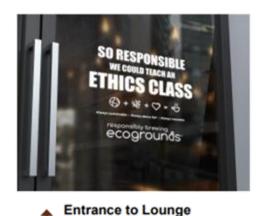
other elements of the ecogrounds consumer journey

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the ecogrounds consumer journey

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ecogrounds top of mind.

Ordering Coffee An unexpected reminder of ecogrounds ethos.

mocha/white mocha	0.00 255	0.00 310	0.00 510	bewl
hot cocolate	0.00310	0.00-05	0.00.545	bewi
extrois bearing with a second	0.00 + 1.00	whipped on whipped on		National All Second
add a shot of responsibility dill a				-



Table Tent:Learn more about origins,fairness and certificationswith the QR code.

As students and faculty start their day and head for their morning cup of coffee, this is what their journey to your café will look like.



Posters Quick takeaways of the ecogrounds brand.



Counter Card Feel good about choosing ecogrounds.

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Fully branded espresso bars and self-serve brew sites



Fully branded ecogrounds café kiosks are available for order through Core Concepts and come in 3 different sizes.

Existing cafés may also convert to the ecogrounds branded program by meeting sustainability goals. An ecogrounds representative can review your current site and conversion objectives to provide a custom recommendation for conversion.



6 ft. merchandiser in environment

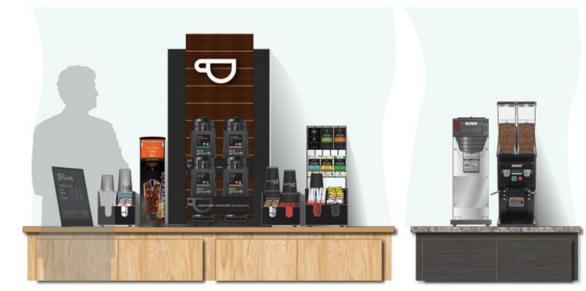


Your operations aren't one-size-fits-all, and neither are our merchandisers. ecogrounds merchandisers are available in 2, 4, and 6-foot configurations.

Equipment is determined based on size and volume, and can include:

- Merchandiser
- Coffee and iced tea brewer
- Coffee grinder
- Coffee shuttles or airpots
- Iced tea dispenser
- Cold brew and creamy cold brew coffee dispenser
- Cup/condiment holder

2 ft. merchandiser



FRONT OF HOUSE

4 ft. merchandiser



FRONT OF HOUSE

BACK OF HOUSE



Quality and care is always at the forefront

ecogrounds satisfies your uncompromising taste and thirst for a better world

flavor first

Taste is always first in our sourcing, because great coffee is our motivation to make a difference.

your success is our success

Our implementation team supports every part of your coffee business, from site selection and fabrication to training and ongoing operational support.

ecogrounds promise

No licensing or royalty fees. Ever. When you become an ecogrounds partner, you join our commitment to a cleaner, greener, and fairer coffee industry.

always certified

100% of our coffees are Rainforest Alliance, Fair Trade, and/or Organic certified.



always fair

Our farmer partners take pride in beautiful crops. We pay fair prices to ensure they thrive and continue to grow the best coffees.

always traceable

We know where our coffee is grown and served. Our purchasing includes funding for community development so that our coffee makes life better where it's grown and where it's enjoyed.



1300 Del Paso Road Sacramento, CA 95834 877.528.2289 ecogrounds.com O ecogrounds



North America